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First Choice Loan Services Ranked for Top Overall Volume for Sixth Consecutive Year
Mortgage Company Honored by Scotsman Guide

EAST BRUNSWICK, NJ, June 7, 2019 – New Jersey-based residential mortgage lender First Choice Loan Services Inc., a Berkshire Bank Company announces that it has been ranked for “Top Overall Volume” by *Scotsman Guide*. This list is published in the June 2019 residential issue.

Scotsman Guide, the leading resource for mortgage originators, released its seventh annual Top Mortgage Lenders rankings. The list, which ranks the nation's top mortgage-lending companies, appears in *Scotsman Guide*'s June 2019 residential edition, and rankings are available online at <http://www.ScotsmanGuide.com/TopLenders2018>. All *Scotsman Guide* rankings are searchable at ScotsmanGuide.com/Rankings/Search.

First Choice Loan Services was ranked among entries from hundreds of mortgage companies across the country. To be eligible for consideration in *Scotsman Guide*'s Top Mortgage Lenders rankings, all loan volume had to be from mortgages on one- to four-unit residential properties within the United States. No commercial or international loans were included. After receiving submissions, *Scotsman Guide* required written verification of top entrants' volume from a certified public accountant, the chief financial officer at the company or a similar source.

Norman T. Koenigsberg, senior executive vice president and COO, is extremely proud for the company to make the list for the sixth year in a row.

“Every member of the First Choice Loan Services team is deeply dedicated to provide a smooth and seamless home loan process for all of our borrowing families. Our goal is to ensure they receive service beyond belief through every step of their mortgage journey,” said Koenigsberg. “Accolades such as this reinforce that our client-centered focus is exactly where it should be. Without the relationships with our valued home buyers, homeowners and business partners, none of this would be possible. We are grateful to them for helping us rank for the sixth time on *Scotsman Guide*'s list of mortgage companies for our ‘Top Overall Volume.’”

In addition to this most recent accolade, for the past six years, First Choice Loan Services has been featured as one of the “50 Best Mortgage Companies to Work for in America” and one of the “Top 100 Mortgage Companies in America” both by *Mortgage Executive Magazine*. The company also has been named a “Top Mortgage Employer” by *National Mortgage Professional Magazine* for the past four years. On top of this, First Choice Loan Services is featured as one of the “Best Mortgage Companies to Work For” in the January 2019 issue of *National Mortgage News*.

About First Choice Loan Services Inc.

First Choice Loan Services Inc., a Berkshire Bank Company is headquartered in East Brunswick, New Jersey. Founded in 2009, the company is licensed to originate and close residential mortgage loans nationwide, excluding Arkansas and New York. With 34 locations across 12 states and close to 500

employees, First Choice Loan Services Inc. offers FHA and VA programs, Jumbo loans, fixed and adjustable rate loans, and refinancing and renovation programs. First Choice Loan Services Inc. is an Equal Housing Lender, NMLS #210764. Licensed by the New Jersey Department of Banking and Insurance. AZ BK# 0918586. Licensed by the Department of Business Oversight under the California Residential Mortgage Lending Act. Products and services not offered in state of New York. To learn more about First Choice, visit <https://fcloans.com/> or follow us on: Facebook, Twitter, LinkedIn, and Instagram.

About Berkshire Bank

Berkshire Hills Bancorp (NYSE: BHLB) is the parent of Berkshire Bank, America's Most Exciting Bank®. The Company, recognized for its entrepreneurial approach and distinctive culture, has \$11.6 billion in assets and 113 full service branch offices in Massachusetts, New York, Connecticut, Vermont, New Jersey and Pennsylvania providing personal and business banking, insurance, and wealth management services. Berkshire Bank was named one of Massachusetts Most Charitable Companies in 2017 by the Boston Business Journal. To learn more, visit <http://www.berkshirebank.com>, call 800-773-5601 or follow us on: Facebook, Twitter, and LinkedIn.

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